

Illustrative workshop reinforcement buyer report

Consultative discovery reinforcement - illustrative

Illustrative August cohort

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SYNTHETIC DATA - NOT CUSTOMER RESULTS

ROUND STARTS	COMPLETIONS	COMPLETION RATE	AVG BEST SCORE
67	60	90%	78%
TOTAL ATTEMPTS	RETAKES	RETAKE ROWS	AVG DURATION
75	8	8	4m 8s

How to use this report

Use starts, completions, first and best attempts, retakes, and response-area patterns to decide where buyer or facilitator follow-up may help.

Measurement boundary: these are directional reinforcement indicators. They do not independently verify identity, attendance, learning transfer, workplace performance, certification, or compliance.

Round-by-round response snapshot

Completion and average best-attempt score share a 0-100% scale. Each round uses different buyer-approved decisions, so score differences are not a like-for-like improvement measure.

Day 0 - Immediate recap 24 starts / 21 completions / 27 attempts	Completion	88%
	Avg best	78%
Day 7 - Application check 22 starts / 20 completions / 25 attempts	Completion	91%
	Avg best	74%
Day 14 - Final reinforcement 21 starts / 19 completions / 23 attempts	Completion	96%
	Avg best	81%

Response-area signals

Opening discovery	37/60		62% REVIEW
Problem framing	41/60		68% REVIEW
Evidence selection	49/60		82%
Objection navigation	55/60		92%
Next-step alignment	52/60		87%

Directional insights for follow-up

These observations summarize recorded practice behavior. They are prompts for human review, not automated conclusions about a participant or cohort.

PARTICIPATION PATTERN

Round completion ranged from 88% to 91%

The final assigned round recorded 19 completions from 21 starts. Compare this assignment-scoped count with your planned cohort outside Trivana.

FACILITATOR PRIORITY

Opening discovery has the lowest answer-match rate at 62%

Review the underlying buyer-approved decision and participant response pattern before choosing any follow-up.

PRACTICE BEHAVIOR

8 retakes across 8 participant-rounds

First and best attempts remain separate in the report and CSV so repeated practice is visible rather than presented as a fresh measurement.

RECOMMENDED REVIEW ORDER

1. Check planned cohort versus observed starts. 2. Review flagged response areas. 3. Inspect first-to-best attempt rows. 4. Decide the next facilitator touchpoint.

Observed participant-round activity

Names are entered by participants. Rows do not verify identity or attendance. The complete portable record is also available as CSV.

NAME ENTERED	ROUND	STATUS	ATTEMPTS	FIRST	BEST
Sample Participant 01	Day 0 - Immediate recap	Completed	1/3	63%	63%
Sample Participant 02	Day 0 - Immediate recap	Completed	2/3	57%	69%
Sample Participant 03	Day 0 - Immediate recap	Completed	1/3	73%	73%
Sample Participant 04	Day 0 - Immediate recap	Completed	1/3	76%	76%
Sample Participant 05	Day 0 - Immediate recap	Completed	1/3	79%	79%
Sample Participant 06	Day 0 - Immediate recap	Completed	1/3	83%	83%
Sample Participant 07	Day 0 - Immediate recap	Completed	1/3	85%	85%
Sample Participant 08	Day 0 - Immediate recap	Completed	2/3	77%	89%
Sample Participant 09	Day 0 - Immediate recap	Completed	1/3	93%	93%
Sample Participant 10	Day 0 - Immediate recap	Completed	1/3	70%	70%
Sample Participant 11	Day 0 - Immediate recap	Completed	1/3	84%	84%
Sample Participant 12	Day 0 - Immediate recap	Completed	1/3	62%	62%
Sample Participant 13	Day 0 - Immediate recap	Completed	1/3	68%	68%
Sample Participant 14	Day 0 - Immediate recap	Completed	2/3	60%	72%
Sample Participant 15	Day 0 - Immediate recap	Completed	1/3	75%	75%
Sample Participant 16	Day 0 - Immediate recap	Completed	1/3	78%	78%
Sample Participant 17	Day 0 - Immediate recap	Completed	1/3	82%	82%
Sample Participant 18	Day 0 - Immediate recap	Completed	1/3	85%	85%
Sample Participant 19	Day 0 - Immediate recap	Completed	1/3	89%	89%
Sample Participant 20	Day 0 - Immediate recap	Completed	1/3	93%	93%

Observed participant-round activity - continued

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NAME ENTERED	ROUND	STATUS	ATTEMPTS	FIRST	BEST
Sample Participant 21	Day 0 - Immediate recap	Completed	1/3	70%	70%
Sample Participant 22	Day 0 - Immediate recap	In progress	1/3	-	-
Sample Participant 23	Day 0 - Immediate recap	In progress	1/3	-	-
Sample Participant 24	Day 0 - Immediate recap	In progress	1/3	-	-
Sample Participant 01	Day 7 - Application chec	Completed	1/3	57%	57%
Sample Participant 02	Day 7 - Application chec	Completed	2/3	51%	63%
Sample Participant 03	Day 7 - Application chec	Completed	1/3	68%	68%
Sample Participant 04	Day 7 - Application chec	Completed	1/3	71%	71%
Sample Participant 05	Day 7 - Application chec	Completed	1/3	74%	74%
Sample Participant 06	Day 7 - Application chec	Completed	1/3	78%	78%
Sample Participant 07	Day 7 - Application chec	Completed	1/3	81%	81%
Sample Participant 08	Day 7 - Application chec	Completed	2/3	73%	85%
Sample Participant 09	Day 7 - Application chec	Completed	1/3	89%	89%
Sample Participant 10	Day 7 - Application chec	Completed	1/3	66%	66%
Sample Participant 11	Day 7 - Application chec	Completed	1/3	80%	80%
Sample Participant 12	Day 7 - Application chec	Completed	1/3	58%	58%
Sample Participant 13	Day 7 - Application chec	Completed	1/3	64%	64%
Sample Participant 14	Day 7 - Application chec	Completed	2/3	56%	68%
Sample Participant 15	Day 7 - Application chec	Completed	1/3	71%	71%
Sample Participant 16	Day 7 - Application chec	Completed	1/3	74%	74%

Observed participant-round activity - continued

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NAME ENTERED	ROUND	STATUS	ATTEMPTS	FIRST	BEST
Sample Participant 17	Day 7 - Application chec	Completed	1/3	78%	78%
Sample Participant 18	Day 7 - Application chec	Completed	1/3	81%	81%
Sample Participant 19	Day 7 - Application chec	Completed	1/3	85%	85%
Sample Participant 20	Day 7 - Application chec	Completed	1/3	89%	89%
Sample Participant 21	Day 7 - Application chec	In progress	1/3	-	-
Sample Participant 22	Day 7 - Application chec	In progress	1/3	-	-
Sample Participant 01	Day 14 - Final reinforcem	Completed	1/3	66%	66%
Sample Participant 02	Day 14 - Final reinforcem	Completed	2/3	60%	72%
Sample Participant 03	Day 14 - Final reinforcem	Completed	1/3	76%	76%
Sample Participant 04	Day 14 - Final reinforcem	Completed	1/3	79%	79%
Sample Participant 05	Day 14 - Final reinforcem	Completed	1/3	82%	82%
Sample Participant 06	Day 14 - Final reinforcem	Completed	1/3	86%	86%
Sample Participant 07	Day 14 - Final reinforcem	Completed	1/3	89%	89%
Sample Participant 08	Day 14 - Final reinforcem	Completed	2/3	81%	93%
Sample Participant 09	Day 14 - Final reinforcem	Completed	1/3	97%	97%
Sample Participant 10	Day 14 - Final reinforcem	Completed	1/3	74%	74%
Sample Participant 11	Day 14 - Final reinforcem	Completed	1/3	88%	88%
Sample Participant 12	Day 14 - Final reinforcem	Completed	1/3	66%	66%
Sample Participant 13	Day 14 - Final reinforcem	Completed	1/3	72%	72%
Sample Participant 14	Day 14 - Final reinforcem	Completed	1/3	75%	75%

Observed participant-round activity - continued

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NAME ENTERED	ROUND	STATUS	ATTEMPTS	FIRST	BEST
Sample Participant 15	Day 14 - Final reinforcem	Completed	1/3	78%	78%
Sample Participant 16	Day 14 - Final reinforcem	Completed	1/3	81%	81%
Sample Participant 17	Day 14 - Final reinforcem	Completed	1/3	85%	85%
Sample Participant 18	Day 14 - Final reinforcem	Completed	1/3	88%	88%
Sample Participant 19	Day 14 - Final reinforcem	Completed	1/3	92%	92%
Sample Participant 20	Day 14 - Final reinforcem	In progress	1/3	-	-
Sample Participant 21	Day 14 - Final reinforcem	In progress	1/3	-	-